



Printed : 2/10/2016 11:01 AM EST

**Real Estate Commission**  
**2/11/2016 9:00:00 AM**  
DE Real Estate Commission Meeting  
Conference Room A

Posted: SW 2/4/2016  
RePosted:SW 2/10/2016



CANNON BUILDING  
861 SILVER LAKE  
BLVD., SUITE 203  
DOVER, DELAWARE  
19904-2467

**STATE OF DELAWARE**

**REAL ESTATE  
COMMISSION**

TELEPHONE: (302) 744-4500

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WEBSITE: [DPR.DELAWARE.GOV](http://DPR.DELAWARE.GOV)

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[CUSTOMERSERVICE.DPR@STATE.DE.US](mailto:CUSTOMERSERVICE.DPR@STATE.DE.US)

**AMENDED AGENDA**  
**(Amended items are**  
**noted by \*)**

**I. Call to Order**

**II. Review and Approval of Minutes**

- A. January Minutes

**III. Unfinished Business**

- A. Review and Signing of Hearing Officer Orders - None

**IV. New Business**

- A. Education Committee Report
- B. Application for Licensure
  - 1. Ratification of Salesperson Applications
    - 1. Llyn Balakhani, Coldwell Banker, Wilmington, DE
    - 2. Temy Swinford, RE/MAX of Wilmington, Wilmington, DE
    - 3. Thomas Stansell, Keller Williams, Wilmington, DE
    - 4. Corey Harris, Harrison Properties, LTD, Wilmington, DE
    - 5. Susan Patch, Patterson Schwartz Real Estate, Hockessin, DE
    - 6. Ronetia Bacon, BHHS Fox & Roach, Newark, DE
    - 7. Keith Spanarelli, BHHS Fox & Roach, Bear, DE
    - 8. Kathleen Sargeant, Patterson Schwartz & Associates, Hockessin, DE
    - 9. Paul Sicari, Keller Williams Realty, Lewes, DE
    - 10. Nikita Nation, Keller Williams Realty Central DE, Dover, DE
    - 11. Brenda Williams, Keller Williams Realty, Wilmington, DE
    - 12. Thomas Hudson, Coldwell Banker Resort Realty, Seaford, DE
    - 13. Steven Kelly, RE/MAX of Wilmington, Wilmington, DE
    - 14. Carol Brasure, Patterson Schwartz, Rehoboth Beach, DE
    - 15. Heidi Lutman, Burns & Ellis Realtors, Dover, DE
    - 16. Erin Fortney, RE/MAX Horizons, Inc., Dover, DE
    - 17. Mark Trani, Zommick McMahon Commercial Real Estate, Inc., West Chester, PA

18. John Hawryluk, RE/MAX Horizons, Dover, DE
19. Neelnayan Barua, Keller Williams Realty, Wilmington, DE
20. Wiliam Lurwick, Masten Realty, LLC, Milford, DE
21. Tyler Patterson, RE/MAX Horizons, Dover, DE
22. Ivory Hudson, Century 21 Premier Homes, Middletown, DE
23. Anthony Saienni, Pantano Real Estate, Inc., Wilmington, DE
24. Samuel Keeper, NRS Referral Services, Hockessin, DE
25. Dawn Gilmore, Artisan Realty, West Chester, PA
26. Anna Larson, Keller Williams Realty, Christiana, DE
27. Camille Davis, Keller Williams Realty, Newark, DE
28. Shantel Willey, 1st Choice Properties, LLC, Bethany Beach, DE
29. Norman LeClaire, RE/MAX Associates, Lewes, DE
30. Anthony Bordonaro, BHHS Gallo Realty, Lewes, DE
31. Karla Draper, Long & Foster Real Estate, Inc., Bethany Beach, DE
32. Tiffany Avendano, Riverstone Residential NE, LLC, McLean, VA
33. Daniel Richardson II, RE/MAX Associates, Newark, DE\*
34. Jamie Compton, DE Homes Real Estate, Townsend, DE\*
35. Stephen Allport, BHHS Fox & Roach, Greenville, DE\*
36. Robert McGriffin, Keller Williams Realty Central, Dover, DE\*
37. David Beaver, Century 21 Emerald, Wilmington, DE\*
38. Wanda Loughrey, BHHS Fox & Roach, Hockessin, DE\*
39. Shawn Whitman, Keller Williams Realty, Christiana, DE\*
40. Steven Sheft, Keller Williams Realty, Christiana, DE\*
41. Sandra Massari, RE/MAX Excellence/M&M Anzaldo, Inc., West Grove, PA\*
42. Dana Kreider, Keller Williams Realty Central, Dover, DE\*
43. Jason Duncan, BHHS Fox & Roach, Newark, DE\*
44. Jennifer Jones, Resort Quest, Bethany Beach, DE\*
45. Elizabeth Lucas, Vantage Resort Realty, Ocean City, MD\*
46. Peter Bosserman, Keller Williams Realty, Christiana, DE\*
47. Maria Beaton, Long & Foster Real Estate, Inc., Wilmington, DE\*
48. Robin Bucci, Long & Foster Real Estate, Inc., Ocean City, MD\*
49. Dan Wu, Long & Foster Real Estate, Inc., West Chester, PA\*
50. Williams Timmons, Condominium Realty, LTD, Ocean City, MD\*
51. Lauren Bates, Long & Foster Real Estate, Inc., Hockessin, DE\*
52. Brooke Davis, RE/MAX Associates, Lewes, DE\*
53. Erica Bader, Patterson Schwartz, Hockessin, DE\*
54. Mary Good, Long & Foster Real Estate, Inc., Elkton, MD\*
2. Review of Salesperson Applications
3. Ratification of Applications for Brokers & Associate Brokers
  1. Joanne Milton, Coldwell Banker Resort Realty, Milford, DE - Associate Broker
  2. Sherri Bigelow, Carefree Real Estate, Lewes, DE - Associate Broker

3. Shannon Smith, ResortQuest Real Estate, Selbyville, DE - Associate Broker
4. Joseph Penzone, Penzone Realty, LLC, Blackwood, NJ - Broker
5. Rebecca Barton, BHHS Fox & Roach, Wilmington, DE - Associate Broker
6. Robert Wheatley, SVN Delaware, LLC d/b/a Alliance Real Estate Professionals, Seaford, DE - Associate Broker

7. Timothy Gulla, Equity Mid-Atlantic Real Estate, Fort Washington, PA - Broker\*

8. John Salerno, Meyer and Meyer Realty, Wilmington, DE - Associate Broker\*

4. Review of Applications for Brokers & Associate Brokers

5. Ratification of Applications for Reinstatement

6. Review of Applications for Reinstatement

1. Susan Malone, Delmarva Resort Realty, Lewes, DE - Needs Both Exams

7. Review of Applications for New Office

1. Potter Realtors, Wilmington, DE - New Office

2. Realtyka, LLC, Wilmington, DE - New Office

3. Baywood Homes, LLC, Long Neck, DE - New Office

4. DE Management Team dba Rentwell, Wilmington, DE - New Office\*

5. Jack Lingo, Inc., Rehoboth Beach, DE - Branch Office\*

C. Status of Complaints

1. Complaint # 02-55-14 - Closed by Attorney General's Office

2. Complaint # 02-56-14 - Closed by Investigator

3. Complaint # 02-04-15 - Closed by Investigator

4. Complaint # 02-12-15 - Closed by Investigator

5. Complaint # 02-13-15 - Closed by Investigator

6. Complaint # 02-09-15 - Forwarded to the Attorney General's Office

7. Complaint # 02-14-15 - Forwarded to the Attorney General's Office

D. Title 6 Amendment - New Construction Disclosure Form

**V. Correspondence**

A. Letter from Gregory Cook - Reinstatement and Exams

B. Letter from Keller Williams on behalf of Kimberly Capano

**VI. Other Business before the Commission (For Discussion Only)**

**VII. Public Comment**

**VIII. Next Meeting Date - March 10, 2016**

**IX. Adjournment**

**Please Take Note:** To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

**MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.**